



Defeating the Deficit *2011, 2012 and Beyond*

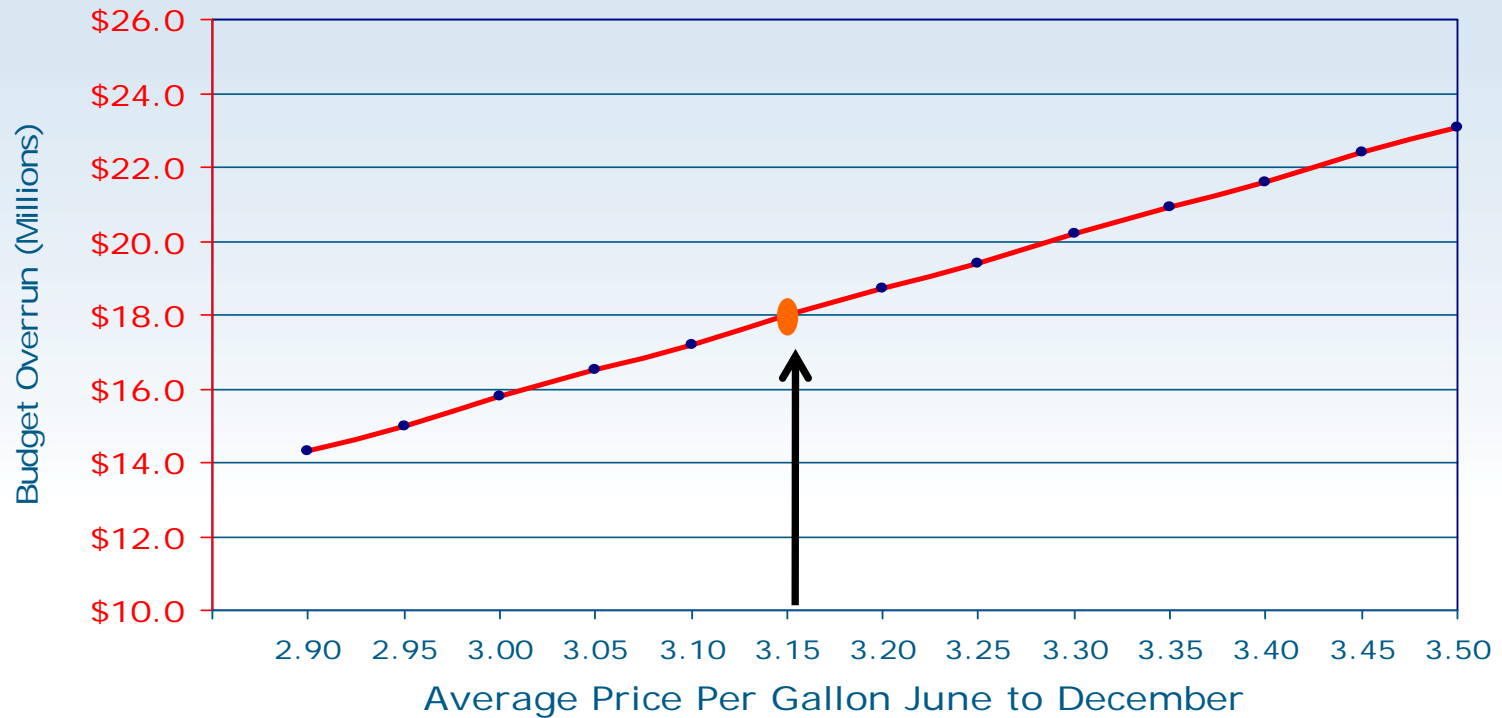
Metra Board of Directors

June 10, 2011

Presented by Alex Clifford

Executive Director/CEO

2011 Fuel Price Effect On Budget



Metra 2011 Forecast

\$ in millions

Diesel Fuel Variance

\$ (18.5)

Metra 2011 Forecast

\$ in millions

Diesel Fuel Variance	\$ (18.5)
Revenue Variance, Net	<u>1.0</u>
Balance	(17.5)

Metra 2011 Forecast

\$ in millions

Diesel Fuel Variance	\$ (18.5)
Revenue Variance, Net	<u>1.0</u>
Balance	(17.5)
Operating Efficiencies	<u>6.2</u>
Balance	(11.3)

Metra 2011 Forecast

\$ in millions

Diesel Fuel Variance		\$ (18.5)
Revenue Variance, Net		<u>1.0</u>
	Balance	(17.5)
Operating Efficiencies		<u>6.2</u>
	Balance	(11.3)
Cash Items:		
Est. 2011 Excess Sales Tax	9.0	
Est. Senior Fare Proceeds	2.5	
FEMA Snow Reimbursement	<u>0.9</u>	
Total Cash		<u>12.4</u>

Metra 2011 Forecast

\$ in millions

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FEMA Snow Reimbursement	<u>0.9</u>	
Total Cash		<u>12.4</u>
	Balance	\$ 1.1

Financial Picture 2012 and Beyond

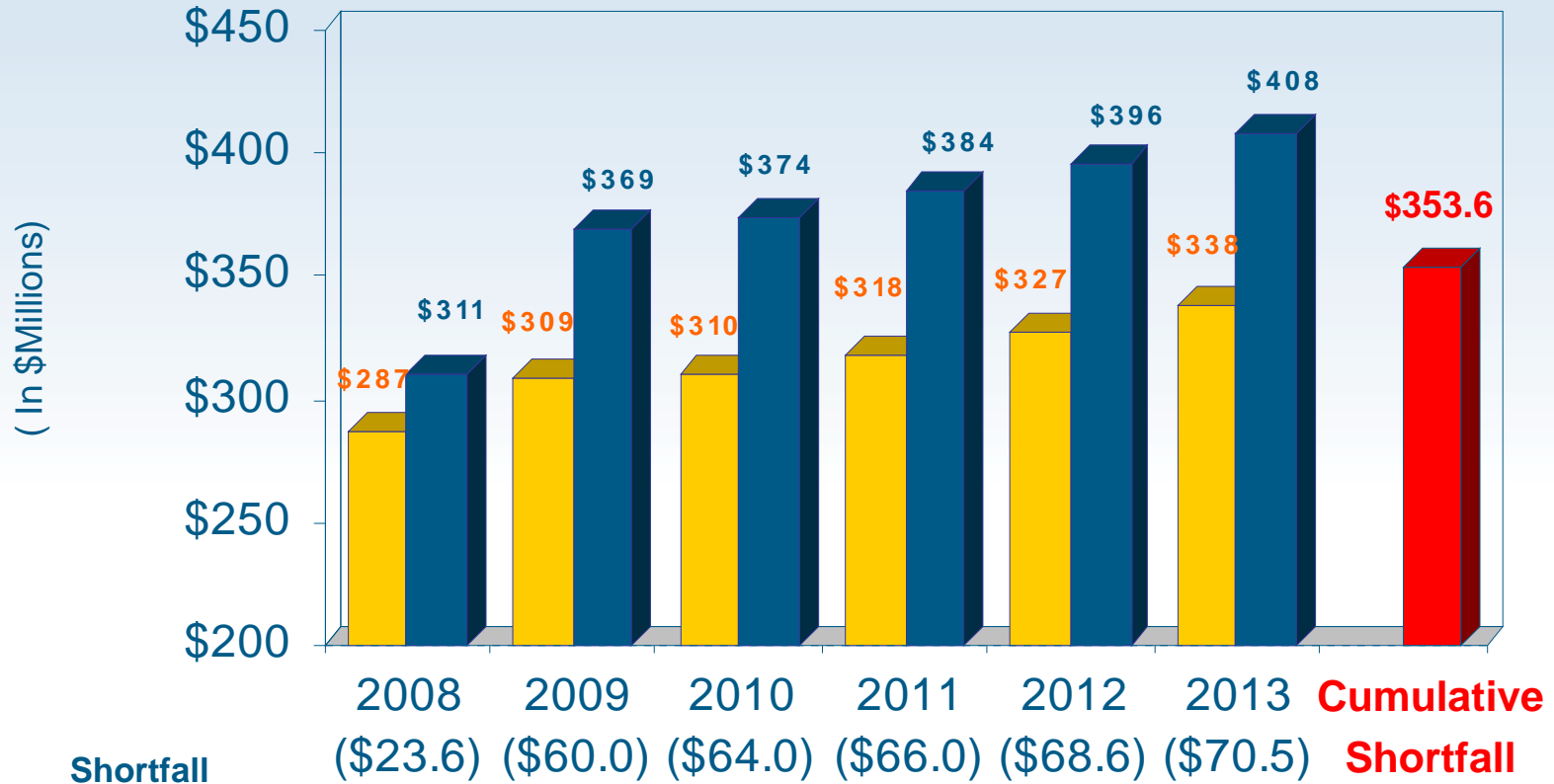


- Funding and fare gaps
- How we have managed through
- The future as it stands today
- Next steps

Growing Sales Tax Shortfall

Metra 85% Sales Tax and New Transit Funding

2008 – 2013 Actual/Estimated vs. RTA Projections Made in 2007



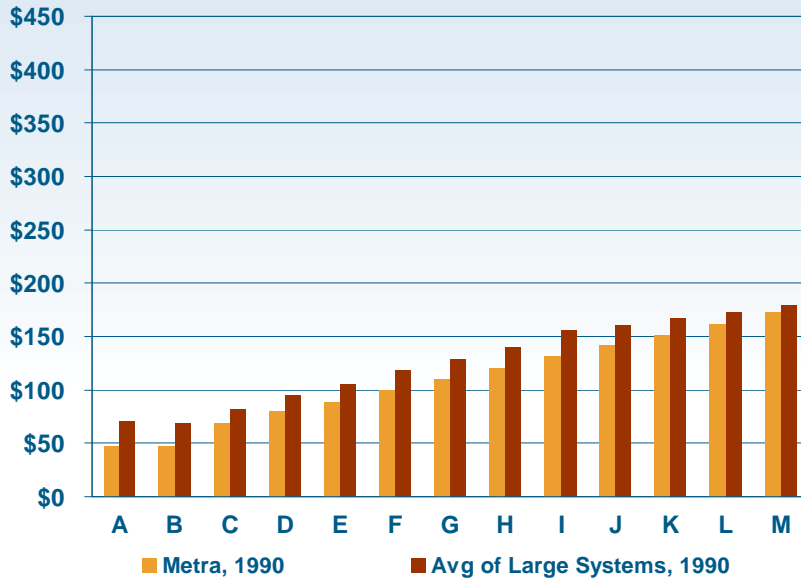
■ Actual/Estimated
 ■ RTA Projections

Growing Fare Gap

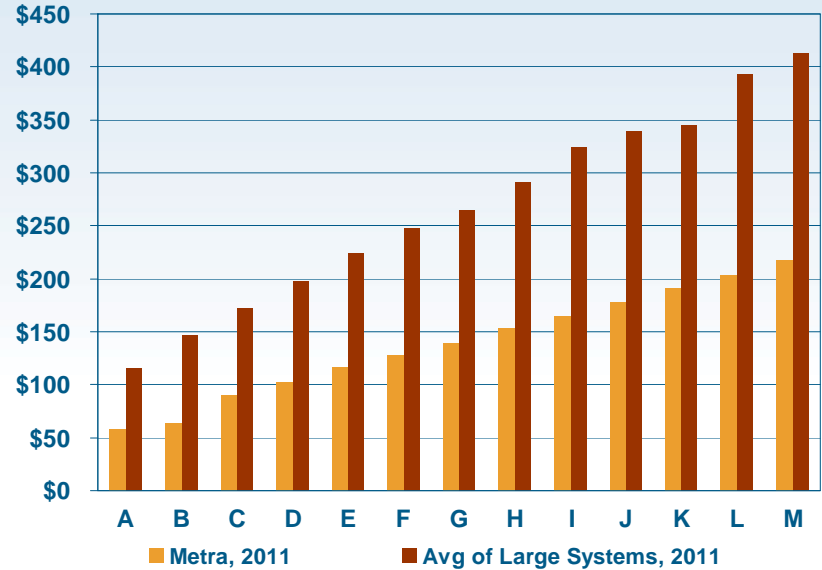
Metra vs. Peer Agency Fares

Monthly Fares, 1990 and 2011

Monthly Fares in Effect in 1990 by Metra Zone, Metra vs. Avg. of Large Agencies

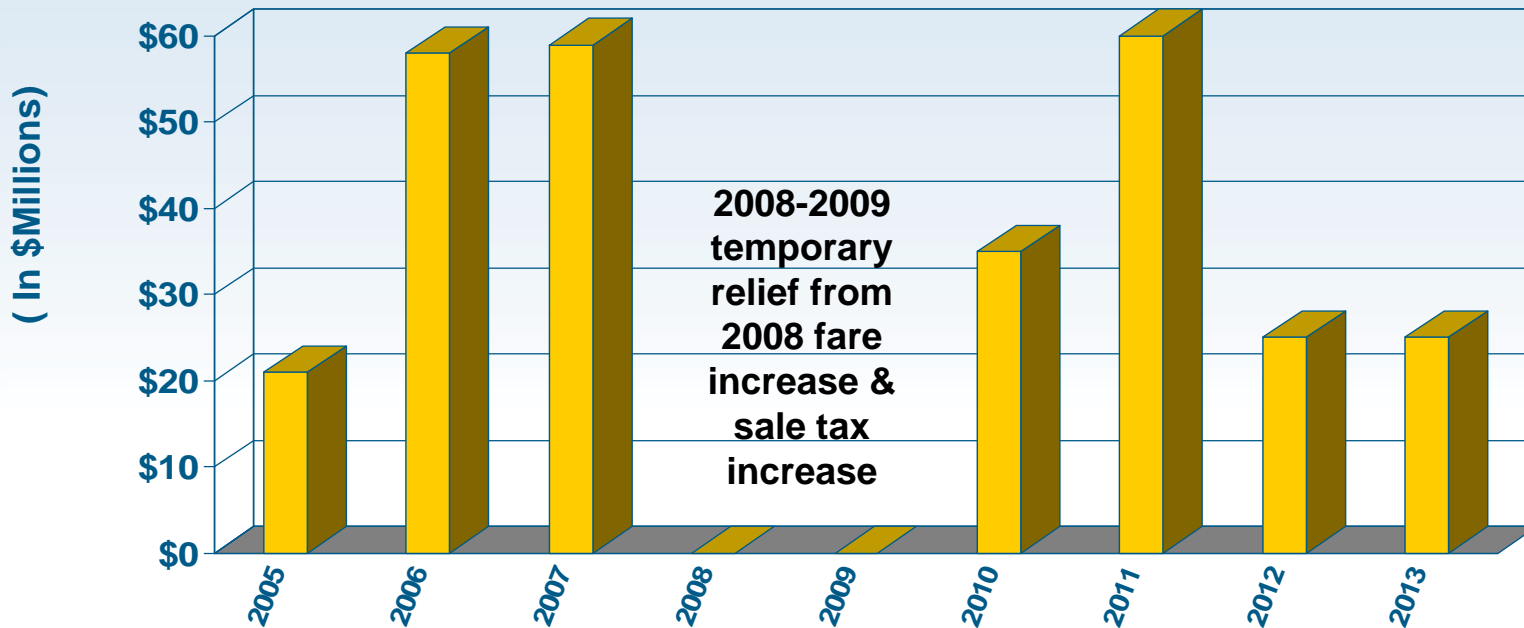


Monthly Fares in Effect in 2011 by Metra Zone, Metra vs. Avg. of Large Agencies



Depleting Capital to Fund Operations

Actual and Planned Transfers from Capital to Operating



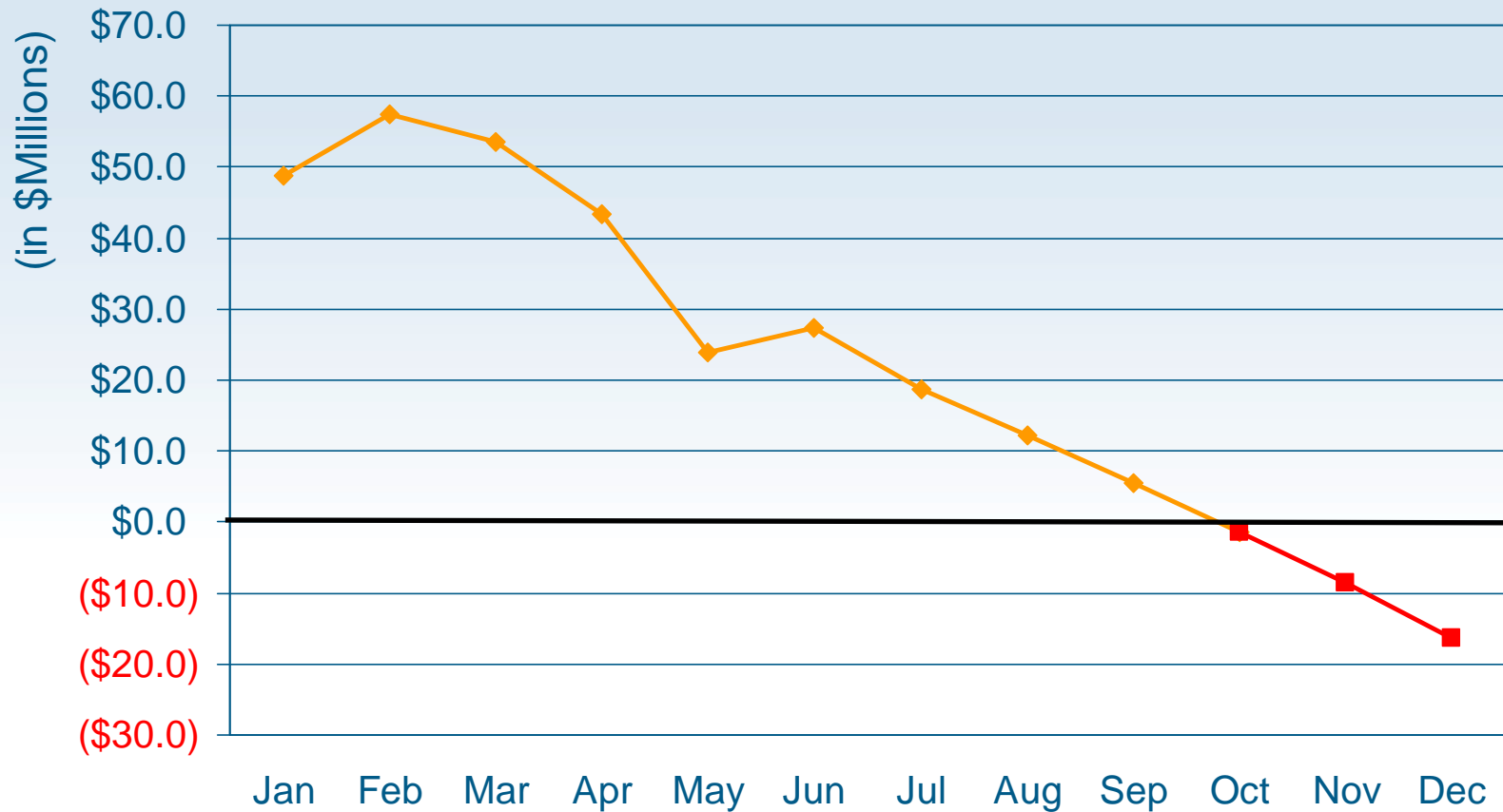
Operating Cuts

- Management Depletion
 - Vacancies not filled
 - Lack of training
 - Lack of competitive pay
- Systems Decline
 - Outdated IT systems
 - Outdated financial systems
 - Lack of strategic technology planning
- Operating Cuts
 - Deferred apprentice program
 - Uniforms and other customer interface
 - Fewer Double-Header Locomotives



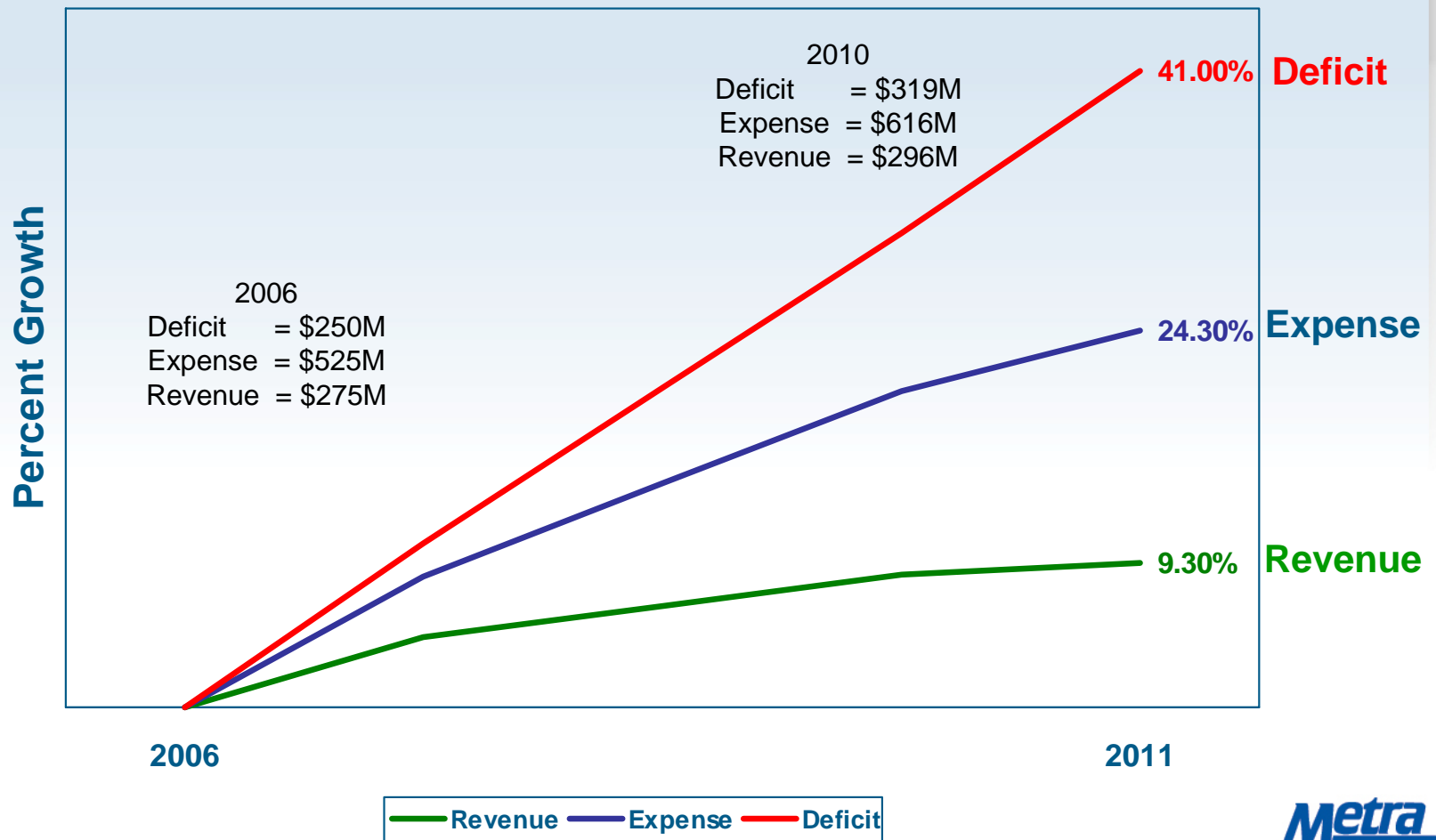
2011 Cash Situation

2011 Cash Balance Without Transfer of Capital Funds

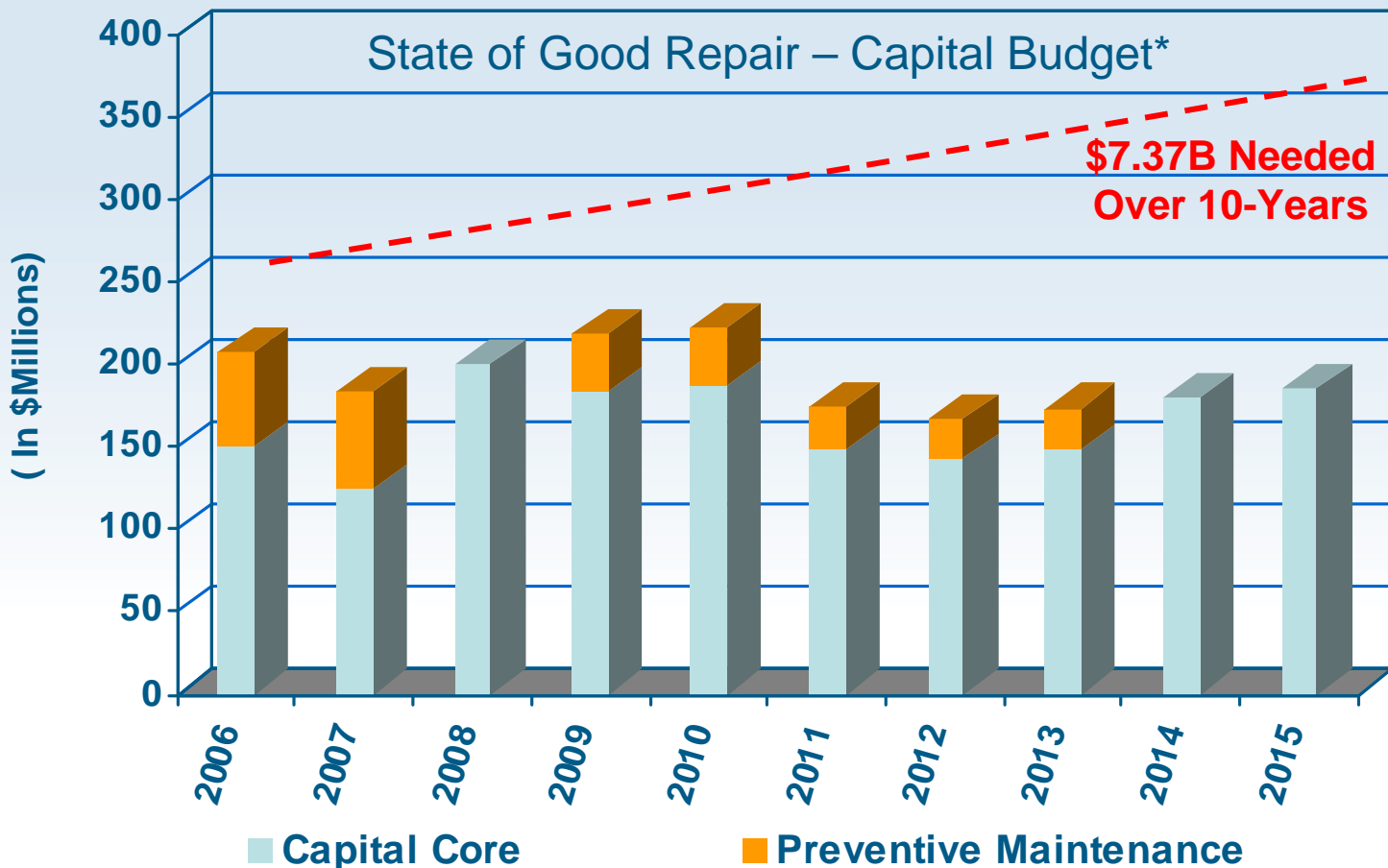


Growing Operating Deficit

Metra Historical Financial Results – Percent Growth from 2006



Growing Capital Deficit

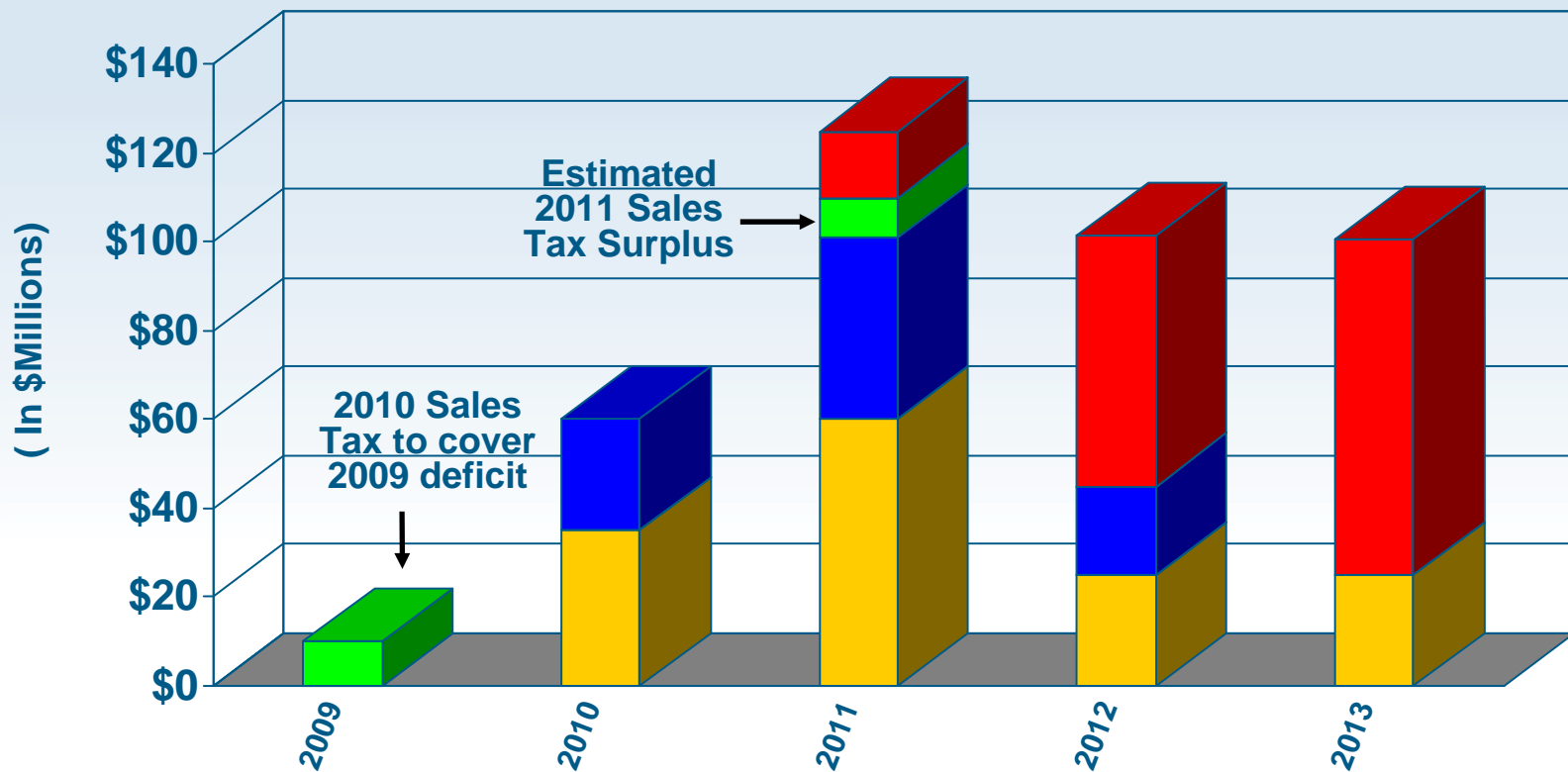


* 2012 – 2015 amounts are projected estimates

† Not inclusive of State of Illinois Bond funding

Growing Funding Deficit

Capital Funds / Credits / Other Sources to cover Operating Expense Growth



■ Capital Funds ■ Recovery Ratio Relief ■ Sales Tax ■ Operating Funding Gap

Operating/Capital Downward Spiral



- Reduced On-Time Reliability
 - Rising Delays
 - Slow orders
 - Locomotive failures
- Inferior Customer Environment
 - Heating & Air Conditioning
 - Station environment
 - More over-crowding, shorter trains
 - Service cuts, less frequent service
- Failure to Meet Recovery Ratio
- Shrinking instead of Growing
 - Lost New Starts opportunities

Next Steps

- Request for Finance Committee Meeting
 - Late June